NOVATalenta.

Job Description

BXVentures Advisory - CONSULTANT

Built for consultants who think like founders.

BXVentures Advisory is a **new-generation advisory firm combining top-tier strategy, hands-on execution, and a strong entrepreneurial mindset, all amplified by AI** from day one.

The firm, founded by partners from elite consulting firms, operates at the intersection of **Strategy & Transformation, Management Consulting, and Venture Creation.** Its purpose: to deliver what traditional consulting no longer provides — speed, ownership, and real outcomes.

BXVentures Advisory is part of BXVentures, a global **deep tech specialist** transforming cutting-edge R&D into commercially successful ventures. The group forges strategic partnerships with elite institutions to scout, fund, and scale groundbreaking technologies.

NOVATalenta is helping BXVentures Advisory find consultants looking for something fundamentally different *—a genuinely entrepreneurial environment, built on co-creation rather than hierarchy, and a unique chance to build a story from its very first chapter.*

CONSULTANT

BUSINESS DEVELOPMENT / SALES

- Identify and flag new opportunities within existing client assignments (organic growth)
- Contribute to proposal writing and RFP responses: content, benchmarks, structuring
- Participate in external events, sector networks and BXVentures marketing initiatives
- Build a personal network of future clients and referral contacts
- Develop at least one case study, point-of-view or thought-leadership piece per year

PROJECT DELIVERY

- Own and independently deliver one or multiple project workstreams end-to-end
- Manage day-to-day client interaction within the scope of assigned workstream
- Design and facilitate workshops, working sessions and client reviews
- Translate ambiguous client challenges into structured problem-solving approaches
- Ensure delivery quality, on-time milestones and client satisfaction on personal scope

EXPERTISE & THOUGHT LEADERSHIP

- Develop recognised expertise in at least one sector or functional domain
- Contribute to BXVentures methodology development and IP creation
- Apply AI tools proactively to accelerate analysis and deliverable quality
- Share knowledge through internal presentations and knowledge-sharing sessions

PEOPLE MANAGEMENT & CULTURE

- Guide Analysts on day-to-day tasks and quality of work
- Provide constructive, regular feedback to junior team members
- Participate in recruiting: CV screening, interviews, campus engagement
- Act as an ambassador of BXVentures culture: ownership, boldness, collaboration

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REQUIREMENTS

- University degree
- Trilingual: Dutch/French + English
- 3-4 years of consulting or transformation project experience
- Proven ability to own and deliver complex work independently
- Strong entrepreneurial drive and problem-solving orientation